

# InstiPulse — Call List — 2026-07-02

## TODAY'S CALLS (5) — call these first, top to bottom

#	Enquiry ID	Name	Phone	Course	Status	Likelihood	Why
1	261	Aravind Krishnan	9000300001	TNPSC Group IV Band 2	New	High (85%)	<b>[URGENT]</b> Affordability is a concern, but lead is ready to join soon due to the upcoming exam.
2	265	Eshwar Pillai	9000300005	TNPSC Group I Band 2	New	High (85%)	<b>[URGENT]</b> Urgent need to start this week due to exam notification — follow up immediately.
3	263	Charan Murthy	9000300003	Banking Band 2	New	Medium (50%)	Inquired about fees and recorded classes, indicating interest in joining.
4	266	Farhana Begum	9000300006	RRB Band 2	New	Medium (50%)	Peer recommended, interested in weekend batch — follow up for details.
5	258	Prakash Naidu	9000200008	TNPSC Group II Band 2	Follow-up 1	High (85%)	<b>[URGENT]</b> Affordability is key, ready to join with payment confirmation pending — follow up to close.

## OVERDUE — CATCH-UP (best 8) — recover the best ones

#	Enquiry ID	Name	Phone	Course	Status	Likelihood	Missed	Why
1	269	Irfan Ahmed	9000300009	Banking	New	High (90%)	1d	<b>[URGENT]</b> Ready to enroll, fees agreed, asking for payment link — close this one.
2	252	Vikram Anand	9000200002	UPSC Foundation	Follow-up 1	High (90%)	4d	<b>[URGENT]</b> Ready to pay advance and join this week — close this one.
3	259	Sneha Balaji	9000200009	Banking	Follow-up 2	High (90%)	4d	<b>[URGENT]</b> Fees agreed, joining confirmed, paying tomorrow — close this one.
4	262	Bhavana Raj	9000300002	UPSC Foundation	New	High (85%)	2d	<b>[URGENT]</b> Attended demo, very keen to join, just needs batch confirmation — close this one.
5	253	Meena Sundaram	9000200003	Banking	Follow-up 1	High (85%)	4d	<b>[URGENT]</b> Ready to enroll and asking how to pay — close this one.
6	255	Divya Raghavan	9000200005	TNPSC Group I	Follow-up 1	High (85%)	4d	<b>[URGENT]</b> Urgency due to notification, ready to finalize admission — follow up quickly.
7	155	Kavya Subramanian	9534578610	Banking	Follow-up 3	High (80%)	6d	<b>[URGENT]</b> Confirmed interest and only document submission is pending — follow up to finalize enrollment.
8	147	Suresh Suresh	9599706296	UPSC Foundation	Follow-up 3	Medium (55%)	4d	Affordability is a concern, but they are close to joining — follow up on the discount.

Likelihood is the AI's read of the enquiry remark, not a trained prediction — it improves as we learn from real outcomes.